R-RANCH AT THE LAKE RANCH OWNERS' ASSOCIATION

ANNUAL BOARD OF DIRECTORS MEETING

AUGUST 5, 1989

The Annual Meeting of the R-Ranch at the Lake Ranch Owners' Associations was called to order by President Jeff Dennis at 11:00 a.m. at 1962 Capell Valley Road, Napa, California on August 5, 1989. Board members present were Jeff Dennis, John Low, Jesse Smyth and Rosemary Epler. Also present were Ruth Cutright, ROA Office Manager and Bob Cutright, Ranch Manager.

The minutes of the last meeting were read by Jeff Dennis and approved as read, with one exception. John Low stated that we will print revisions to rules as they are adopted and pass them out at the gate. This will help keep owners informed of changes to rules between reprinting of the rule book. A copy of the approved minutes will be posted at the lodge.

The Treasurer's Report was read by treasurer John Low. We are approximately 10% over budget overall. This is due mainly to the road improvements and increase in feed costs at the stable. Over all, our cash position is \$140,000 better than the first six months of 1988, thanks mainly to the collections efforts being made. The Treasurers report was approved as read.

Jeff Dennis explained the voting procedure. Each share is allowed five votes for the election of board members. This vote can be split between as many candidates as you wish, or can be proxied to one candidate. A candidate is allowed to vote the proxies as he wishes. Regarding voting on the proposed amendment, one vote per share is allowed.

Mr. Dennis explained the amendment that is proposed. This amendment would change our status for income tax purposes so that we can qualify as a non-profit organization. We have been filing under the wrong section as a Home Owners Association, according to Mr. Low. On the recommendation of the I.R.S., we are contemplating a change to 501C7 of the I.R.S. Code which is a social club organized for pleasure, recreation and similar non-profit purposes. This will eliminate paying income taxes on certain items we are currently taxed on. Financial impact — We could owe some taxes for the past years that need to be corrected. The impact for the 1988 return (which must be filed by 9/12/89) could be a savings of approximately \$14,000.00.

There was considerable audience discussion on this amendment. A motion was made that we table voting and get the opinion of an attorney on this matter. John Low pointed out that if no decision was made today, we would have to reconvene before the end of the month to vote because we must file the tax return. Vote by show of hands whether or not to table the amendment and consult an attorney. Vote was to not consult an attorney.

It was moved and seconded from the audience that we vote on the amendment. Ballots were marked and collected for counting.

Mr. Dennis introduced the candidates that had previously declared their intent to run for a position on the board, and also asked for any nominees from the audience. Each candidate was introduced and gave a firt speech on why they were running.

Nominees: Bruce MacLeod Walter Mullen

John Low

Rosemary Epler
Jeff Dennis
Richard Webb
Joan Strain
George Theriault

Mr. Dennis read the result of the proxy vote count which had taken place the previous evening.

Bruce MacLeod - 1 vote (write-in candidate)
Jeff Dennis - 3,525 votes
John Low - 79 1/2 votes
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Bob Cutright introduced himself and gave a brief recount of his history on the ranch and his plans now that he is manager.

The vote count on the proposed amendment was read. 598 in favor; 13 against. We need 621 votes to pass. Short 23 votes. It was moved to keep the vote open for 10 days to count any votes that come in the mail to the ROA office or Mr. Dennis' office, and to solicit votes from any owners present on the ranch who were eligible to vote but did not attend the meeting. Approved by a show of hands.

Open Forum:

- It was suggested that we send ballots to those owners not present who are eligible to vote to get the required votes needed to pass the amendment.
- 2. Suggestion was made that we cover part of the latticed area of the deck to provide more shade at the pool. Bob Cutright to check into the cost of this.

- 3. It was suggested that we have social events during the week such as cards, games, crafts, etc. Bob Cutright to look into this for the summer months.
- 4. Mike Mooney asked Jeff Dennis how the decision was made to transfer Mr. Belanger to the other ranch. Mr. Dennis explained that the CC&R's state that we elect a Board of Directors and that the Board President (Mr. Dennis) has the authority to appoint a manager. The decision to move Mr. Belanger was his responsibility.
- 5. Owner Tom Bower brought up the locker storage suggestion again. It had been tabled at our April meeting as being unfeasible. He wishes for the Board to look into this suggestion again. Bob Cutright is to try and determine the cost, etc. of putting in some kind of storage. It was pointed out again that we cannot charge for these types of improvements.
- 6. Owner Ron Reese discussed the stables. It is his opinion that we should increase the budget for this area next year as it is one of the highest use areas on the Ranch. John Low noted that the budget had been increased last year. Feed prices skyrocketed. We will study the stable operation closely before we form the new budget.
- A new owner noted that there is a problem regarding rules and regulations; she said some sales people have 7. given misleading information. Rule books should be read by all new owners; we have many rules and some are confusing. Also brought up were: situation at pool with no life guard; noise in cabin area with people going to bed at different times; drinking by employees at dances and other areas on the ranch. Mr. Dennis noted that if the owner did not wish to be specific and name names we could not solve the problem. Bob Cutright noted that one employee had been terminated for drinking and that he has set guidelines for the employees and has gone over them with the employees. In regard to the lifeguard, he has been unable to hire anyone this year due to low wages and no housing available. Jeff Dennis noted that there is no law that says we have to have a lifeguard; we have had pool attendants.
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Ms. Strain also discussed the party area (Mooney Flats). Feels that there should be an age limit of 18 years of age to camp out there. No drinking will be condoned by those under 21.

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Mr. Hart brought up several areas on the Ranch that he feels the developer has not met his obligations. (BBQ's, picnic tables, horses, etc.) Mr. Dennis pointed out that BBQ's were installed and that the balance we have stored will be installed. The number of horses promised in the sub report is 50; we had 75 at one point. More new picnic tables are being purchased and we will get the ones from sales area when they are finished. Jeff stated that Mr. Hart used to be one of his salesman and always has something to gripe about.

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- 12. Owner Gretchen Muller responded to a previous owners comments regarding employee behavior. She feels that some owners treat employees very badly. Owners need to realize that many employees live on the ranch and this is their home when they are off duty. We need to take care of our Staff and treat them fairly if we want to keep them.
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There being no further business, the meeting was adjourned at 1:15 pm.

NOTE: At the end of the meeting we still needed 16 votes to pass the amendment. Several owners were working on getting these votes. Ruth Cutright advised me that by the end of the weekend we had enough votes to pass the amendment.

EXECUTIVE SESSION: Following Directors were elected for the next year:

Jeff Dennis - President

Walt Mullen/Rich Webb - Vice President

Rosemary Epler - Secretary

John Low - Treasurer

RESPECTFULLY SUBMITTED:

APPROVED:

Jeff Dennis, Fresident

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John Low.

Member of the Board John Low with the property of 1989

Ranch Owner Association.

R.-Ranch at the Lake Ltd.

Member of Member of the Board of Member of the Member of the Lake Ltd. I would appreciate your support for the idea I presented to fu Board earlier today for locker type storage for those prembers of 43 who use the Cobin at R-Ranch and who appreciate not having to pack and pring everything with len each time, Albraigh its true, as Mr. Dennis, stated, that this would present logistic problems it all 1800 member wished to use locker storage - however the domand by the owners for locker storage would protably be much less than 1800 - just as fewer them 1800 require poat storage We should approach this creatively - perhaps by opening up new concession like the Store or the Snach bars or perhaps by using the Horn Brook storage as a nodel - any thing would be buffer than nothing which is exactly what we now have. Incidently, when I purchased my stone in 1982 from Jack Mc Ollister Jack did promise that R-Ranch at the lake would have Tocher type storage and a cook house - either of which motorial god - Im only interested in the storage. Call me - it you would like to discuss this matter - I hope that Jan Support Mis cause T.A. Bower - Share #54 754 Dubanshi, Drive San Jose Colfornia 95/23 (408) 225-5588